

# *Kim Finch Cook Executive Recruiter, Inc*

## Position Profile

Title: Director of Supply Chain and Operations

Location: Poulsbo, WA (Relocation is provided)

Reports To: Director of Operations

Organization: Privately held International sporting goods manufacturing located in beautiful Poulsbo WA. If you enjoy the outdoors and year around sporting adventures, this is the island for you! Close to Seattle

Description:

### **Position Purpose:**

Manages cross functional operations and global supply chain.

Lead all Sales and Operations Planning functions (S&OP), and ensure flawless execution across product lines.

Focuses on a consistent improvement of the customer experience across all fulfillment channels.

Responsible for the management and coordination of the monthly global demand supply, inventory planning processes.

Responsible for all aspects of inventory management, including inventory optimization and maintaining acceptable inventory levels in support of established objectives safety stock strategies and product life cycle management.

Uses analytical, technical, program management and operations management skills to develop plans for flawless execution and demand fulfillment, with the aim of supplying the right product at the right time for our customers.

Helps craft new fulfillment concepts to integrate into processes to improve the customer experience and reduce total fulfillment cost.

### **Essential Duties and Responsibilities**

Develops a team and challenges the status quo to meet changing customer expectations.

Accountable for fulfillment performance; identifies inefficiencies, influences changes and makes recommendations to internal process and cross functional business units while prioritizing a positive customer experience.

Researches and evaluates innovative technologies that can improve fulfillment processes; oversees the management execution of approved projects.

Cross functionally leads S&OP process.

Oversees analysis of fulfillment metrics for all channels, including accuracy of demand forecasting, capacity parameters by store and shelf replenishment time; works with business units to improve speed to customer.

Develops and implements the order-to-cash process improvements.

Establishes, maintains and drives change management plans to support the adoption and integration of new processes.

Responsible for direct to customer inventory fulfillment process and systems integration to ensure inventory accuracy.

Works with Product, Sales, Finance and Operations partners to define supply chain and operating models for new businesses.

Forms a cross functional taskforce to plan, organize, manage, and execute complex projects across multiple organizations and stakeholders.

Builds complex models to analyze future supply chain demand fulfillment needs and communicates the vision to partner teams.

Develops operational strategy and processes documents that clearly communicate supply chain vision to senior leadership and various teams.

Responsible for SKU item creation and product data integrity.

Collects product documentation from multiple sources and inputs into documentation system and then distributes to necessary stakeholders.

Project manages operational activities through inter-departmental coordination based on desired timelines.

Communicates product changes in order to deliver great customer service.

### **Qualifications, Experience and Education Requirements**

Microsoft Dynamics Navision experience strongly preferred.

5+ years operational experience in sourcing & supply chain for apparel.

Bachelor's Degree (or equivalent) in Business, Operations, Economics, Finance or equivalent.

Leadership experience in all facets of Operations, including planning, purchasing, production, sourcing and supply chain, inventory management and logistics.

Stellar track record of achieving high business impact via process, organizational improvements, and infrastructure changes in lean, fast-paced environments.

7+ years' experience working with Microsoft Excel, Access and/or SQL.

Strong data analysis and problem solving skills.

For consideration and additional information please contact:

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