

Kim Finch Cook Executive Recruiter, Inc

Position Profile

Title: Sr. Dir. Of Outpatient Services

Location: Seattle, WA

Reports To: VP of Housing and Community Services

Organization: Large organization (1,000 + employees) in the manufacturing and behavioral health clinic industry

Job Description:

Position Purpose:

Reporting directly to the VP of Housing and Community Services, the Sr. Dir. Of Outpatient Services will be responsible for the operational and financial of 5 clinics in the state of Washington and one within the prison system. Direct responsibility for and ownership of the P&L for services through the clinic system and directs outpatient treatment services, including mental health and substance disorder, housing and employment and in custody treatment programs focused on behavioral health services to justice-involved population. Clinic operations include: Seattle, Tacoma, Spokane and Mount Vernon. Included are services provided through the King County Persistent Aggressive Community Treatment (PACT), in-jail treatment, needle exchange programs, and supportive housing and employment. Combined revenue exceeds \$11million and a staff of 100+. Direct management of clinic directors includes creating and evaluating expectations of quality services, community/client outreach and revenue goals.

Responsibilities include creating, implementing and evaluating outpatient services business model, operating plan and marketing, with the goal of quality service and sufficient revenue for sustainability.

Sr. Dir. Of Outpatient Service will be responsible for business, clinical and administrative management of services provided by federal, state, county and managed care contracts.

Essential Duties and Responsibilities:

Oversee all daily operations of outpatient clinics

Create and implement strategy to grow business consistent with the vision and strategy of the operation

Develop marketing strategies

Implement plans for sufficient clinic revenue for sustainability

Overall for all delivery and quality of unit's offerings to customers and clients
Regular comminutions with all the team employees
Vision for commitment to high quality of care
Leadership for all community based behavioral health services
Work with housing, workforce development and other community services and residential treatment and re-entry service programs for holistic service continuum
Work with Assistant VP of Quality Improvement and Risk Management
Ensures the delivery of effective clinical interventions and programming
Represents company in behavioral health work groups and committees organized by external agencies, customers and key stakeholders as appropriate
Maintain all policies and procedures with federal laws, WAC and RCW, and external customer expectations
Strong business skills, including ability to create, manage, and budgets
Create and implement business models
Quick to identify operational needs
Strong management and Leadership skills

Qualifications, Experience and Education Requirements:

MA degree – MBA preferred or business experience equivalent
Washington State Mental Health licensure and/or Chemical Dependency license
8 + years of management
Outpatient Service experience
Budget, program, financial reporting, business plan and developing marketing experience
Deep knowledge of and experience with substance abuse and mental health
Strong Business knowledge (P&L responsibility)

Compensation

Excellent compensation depending on experience + bonus + medical + retirement plan + transportation
Home office flexibility

For consideration and additional information please contact:

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